

SNOWMOBILE-MOTONEIGE NB
MEMBER CLUBS ACCEPTED OPERATING BUDGET 2026-2027

	2026-2027	%
<u>INCOME</u>		
TRAIL PERMITS		
Seasonal Permit Sales (8300 @ \$250.00)	2,075,000.00	51.57%
Seasonal Permit Sales (600 @ \$330.00)	198,000.00	4.92%
Classic Permit Sales (3700 @ \$200.00)	740,000.00	18.39%
Classic Permit Sales (700 @ \$250.00)	175,000.00	4.35%
Antique Permit Sales (1600 @ \$125.00)	200,000.00	4.97%
Daily Permit Sales (1000 @ \$70.00)	70,000.00	1.74%
Subtotal Trail Permits	3,458,000.00	85.94%
REGISTRATIONS		
Trail Management Trust Fund- (17,000 @ \$25.00)	425,000.00	10.56%
Subtotal Registrations	425,000.00	10.56%
OTHER		
Corporate Partnerships	75,000.00	1.86%
Annual Lottery	25,000.00	0.62%
Annual Dues	9,800.00	0.24%
Interest Income	20,000.00	0.50%
Insurance - D&O Liability	1,200.00	0.03%
Amortization	9,920.00	0.25%
Subtotal Other	140,920.00	3.50%
TOTAL REVENUES	\$4,023,920.00	100.00%

EXPENSES

ADMINISTRATIVE

Staff Payroll	300,890.31	7.48%
Staff / Payroll Expenses	77,169.64	1.92%
Office Insurance & Supplies	15,000.00	0.37%
Office Capital Purchase	2,000.00	0.05%
Office Rent, Security	26,000.00	0.65%
Office Telephone / Cell / Internet	11,000.00	0.27%
Office Postage / Courier	10,000.00	0.25%
Subtotal Administrative	442,059.95	10.99%

CLUB OPERATIONS

SEASON START UP

Trail Permits	31,000.00	0.77%
CGL Trail / Landowner Insurance	205,800.00	5.11%
Groomer Fleet Insurance	30,000.00	0.75%
Insurance - D&O Liability - Volunteer - Cyber	6,000.00	0.15%
Gov., Rail, Industrial & Freehold Leases / Maintenance	25,000.00	0.62%
Subtotal Club Start Up	297,800.00	7.40%

CLUB EXPENSES - NECESSARY

Service New Brunswick	90,000.00	2.24%
GIS Tracking System	41,000.00	1.02%
GIS- Paper and Online Maps /Signage	31,000.00	0.77%

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Annual General Meeting	32,000.00	0.80%
Professional Accounting / Translation / Banking Fees	33,000.00	0.82%
Professional / Legal Fees	20,000.00	0.50%
Payouts - Membership & Grooming (Dec/ Feb/ Oct)	1,521,812.05	37.82%
Payouts - Grooming Only May	450,000.00	11.18%
Payouts - Registrations June	255,000.00	6.34%
Groomer / Infrastructure Fund	270,000.00	6.71%
Depreciation	28,748.00	0.71%
Subtotal Club-Necessary	2,772,560.05	68.90%

CLUB EXPENSES - DISCRETIONARY

Board of Directors Meetings	35,000.00	0.87%
Directors and President's Travel	6,000.00	0.15%
Board of Directors Committees	5,000.00	0.12%
Executive Director's Travel	10,000.00	0.25%
Trail Manager's Travel	10,000.00	0.25%
Government Meetings	10,000.00	0.25%
Annual Report	-	0.00%
Annual Lottery	17,000.00	0.42%
Corporate Partnerships	15,000.00	0.37%
Survey Meetings	5,000.00	0.12%
Autumn Zone Meetings/Sign Training	7,500.00	0.19%
Snowmobiles and Trailer - Travel	12,000.00	0.30%
Groomer Demo	5,000.00	0.12%
Trail Checks	12,000.00	0.30%
Trail Counters / Travel / Maintenance	6,000.00	0.15%
Presidents Ride	35,000.00	0.87%
Go Snowmobiling Rides / Federal / Provincial	7,500.00	0.19%
International Snowmobile Congress	15,000.00	0.37%
Reward Program	24,500.00	0.61%
Marketing & Communications	30,000.00	0.75%
Industry Association (CCSO - TIANB - NE Chapter)	10,000.00	0.25%
Trade Shows	10,000.00	0.25%
Signature Trails	-	0.00%
Contingency Fund	150,000.00	3.73%
GIS Tracking - GPS Unit Replacement	12,000.00	0.30%
Promotional Materials	12,000.00	0.30%
Wall of Fame	25,000.00	0.62%
Social Media Contract	25,000.00	0.62%
Subtotal Club Discretionary	511,500.00	12.71%

TOTAL EXPENSES	\$4,023,920.00	100.00%
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Net Surplus/(Deficit) for the Year	\$ -
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