

NBFSC Board of Director's Meeting Minutes
Saturday, April 29th, 2017
Rodd Resort - Miramichi, N.B.

Board Members in attendance:

- NBFSC President, Brad Mann
- Zone 1 Director & NBFSC Vice-President, Normand Martin
- Zone 2 Director, Lynn Mann
- Zone 3 Director, Leon Bourque
- Zone 4 Director, Scott Ralston
- Zone 5 Director, Marc Hannan
- Zone 6 Director, Marcel Richard
- Zone 7 Director, James Connors
- Zone 8 Director, Dave Garland
- NBFSC General Manager, Ross Antworth
- NBFSC Secretary, Paul Robichaud

1. Call to Order

President Brad Mann called the meeting to order at 1305.

2. Additions to Agenda

- 8.7 Club 70 grooming appeal / Jim
- 8.8 Groomer Insurance / Lynn
- 8.9 Club 28 Goshen SC Groomer Sale / Dave
- 12.1 Treasurer's Resignation / Board

3. Approval of Agenda

Norm moved to approve the Board of Directors' Agenda as amended, seconded by Marc. Motion Carried

4. Approval of Board Minutes; March 18th, 2017

Dave moved to approve the Meeting Minutes from the Board's Meeting held March 18th, 2017, Seconded by Jim. Motion Carried.

5. President's Annual Report

- a. Review of Tourism Growth Strategy Summit w/ Premier - April
- b. Explanation of new Tourism / Trails Policy
- c. Expenses for two M.P.'s 'Go Snowmobiling Rides' - March
- d. Expenses for On the Snow (OSM) Media Ride - March

Ross noted that we have been invited to two government meetings dealing with a major shift in how winter tourism is marketed. It is Tourism's intent to increase Tourism drastically, and they are willing to commit funding.

Ross spoke about the new Trails Policy which is not really a policy, as such. Tourism is requesting data from our Federation in order to aid them with their new marketing strategy. Ross talked about the "Go Snowmobiling Rides" expenses, and distributed related data to our Board Members related to this topic. Brad and Ross spoke about the justification around expensing liquor purchases for some of our corporate sponsors, at these events.

Ross also noted our Rides with the Federal MPs, which came in under budget. Brad spoke about the expense line, which came under his name, and reflects a significant expense for trailering for the above events. Dave noted this type of expense is justified, as it is a good investment, which will produce a good return on our investment.

Brad then read his President's Report, as will be presented (on the following day) at our annual AGM.

5. Trail Manager's Annual Report

Ross presented the Trail Manager's Report, in Kyle's absence, as prepared for the AGM.

6. Treasurer's Report

- Proposed recommendation from Club #71 (**enclosure**)

Due to Scott's recent resignation, as the NBFSC Treasurer, Dave as Past-Treasurer will present the Treasurer's Report at the AGM. Ross gave the Board a brief synopsis of this report, as it will be presented at the next day's AGM.

Norm moved to go in camera, seconded by Jim, at 1355.

Leon moved to come out of camera, seconded by Marcel, at 1403.

8. Old (Current) Business

8.1 Annual 2017 Spring Zone Meetings – Observations

Ross noted attendance was almost excellent at these Meetings. Ross gave further insight as what to expect from the Club delegates in terms of their support for the proposed permit prices. There may be a movement to abolish the one-day permit, and have the three-day permit, as the minimum. Ross explained article 34.2 relating to a By-law change.

8.2 Annual 2017 Club Surveys - Observations

Ross asked Kyle about the Club surveys, and the feedback was that the Clubs welcome the Trail Checks, sign training, and groomer workshops. There were some concerns from club reps about their understanding of the GPS tracking units. Overall, the clubs are becoming better prepared, when it comes to trail issues.

8.3 Recognition of NBFSC's 2017 Corporate Partnerships & 2017 Provincial Lottery

Ross on behalf of Lynn will give the presentation on our Corporate Sponsors, at the AGM.

8.4 NBFSC's 2017 Award Winners

Leon spoke about the various award winners, which will be presented at the AGM.

Snowmobiler of the year... Richard Beale

Groomer of the year... Clayton Wallace (Club 49 Millville Snowhawks SC)

Snowmobile Dealer of the year... Petterson Sales and Service Miramichi

Wallace Kenny Award... Yves Cormier (Club 76).

8.5 2017 Presidents Ride cancellation at Corporate Partner, Riverside Resort

On Feb 3rd -5th, 2017.

*Brad spoke about the cancellation at the Riverside, who have sent an invoice for the booked rooms. **Brad suggested the Board table this issue to the July Board meeting.***

8.6 Remaining Groomer Funding – THC-TIF for Groomer Light Bars.

*Ross spoke about funding of approximately \$9,000 left over, from the last round of groomer funding. Club 74 was earmarked for this funding. **Jim has suggested this be tabled to the July meeting, to be dealt with.** Scott suggested having this amount merged with future funding. Brad asked Jim to contact the Club in question, and have them make a commitment to use the funding, in the allotted time. **Jim moved that Club 74 be given a 45-day extension to use the groomer funding approved at the March 18th, 2017 BOD meeting, seconded by Marcel. Motion carried unanimously.***

8.7 Club 70's appeal for assessed grooming penalty.

*Jim presented the Board with documentation (Appendix) from the Club outlining their appeal. **Ross recommended this be tabled to the next meeting, and that further data be obtained from our Trail Manager.***

8.8 Groomer Insurance.

Lynn requested clarification on required Groomer Insurance, to which Ross responded with, what is covered by the Federations policy. Ross will respond in further detail with Lynn, in the near future.

8.9 Club 28 Groomer Sale.

Dave spoke to the issue regarding the Goshen Club, as to the status of whether their groomer should be considered as new or used, due to the low hours on the unit. Brad

noted there are some strict parameters when using ACOA funding. Ross agreed that we are in no position to dictate qualification for funding, on this unit.

9. New Business

9.1 Proposed TMTF – June Payout for 2018.

Ross reminded the Board the need to have someone from the Board move this annual motion at the AGM.

9.2 Proposed Trail Permit pricing for 2018.

- Seasonal (after Dec 15th) Trail Permits
- Early Seasonal (before Dec 15th) Trail Permits
- Dealer Trail Permits (before & after)
- Family Trail Permits (before & after)
- Classic Trail Permits
 - Antique Trail Permits
 - Late Season Trail Permits
 - Replacement Trail Permits
 - Daily (1, 3 & 7-Day) Trail Permits

Ross spoke to the Board about the feedback received during his recent zone meetings.

9.3 Proposed Operating Budget for 2018.

Ross again reminded the Board of the need to have someone adopt this motion to approve the proposed Budget. Ross made reference to an unsigned/undated document received at the office suggesting a concept for our Budget to include a Loan Program for the Clubs. Ross further suggested this be acknowledged as received, if questioned at the AGM.

9.4 Guest Speakers at AGM

- Minister John Ames, THC

Brad noted his hopes, that Minister Ames may announce some type of funding.

- Corporate Partners from 2017
- John Clark, CA.

10. Permanent Committee Reports

- By-Laws & Policy Committee / Marcel
- Fund Raising Committee / Lynn
- Trail Committee / Paul
- Nominating Committee /
- Human Resources Committee / Brad

Brad reviewed the requirements for the various noted committees.

11. Recognize Retiring Directors / Officers (Brad)

12. Scheduled & proposed Dates of the next Board of Director's Meetings

- July 8th, 2017; Hampton Inns by Hilton, Moncton
- October 13th, 2017, *proposed* at Mt. Carleton Lodge Park
- December 2nd, 2017; at Quality Inn, Campbellton
- January 28th, 2018; *Site / Zone of Annual President's Ride - TBA*
- March 17th, 2018, at Site TBA
- May 5th, 2018 at Rodd Hotel, Miramichi on AGM Weekend

12.1 Treasurer's Resignation

Marc moved to go in camera, seconded by Jim, at 1530.

Marc moved to come out of camera, seconded by Jim, at 1555

13. Adjournment

Leon moved to adjourn the meeting at 1555.