

**SNOWMOBILE-MOTONEIGE NB
MEMBER CLUBS ACCEPTED OPERATING BUDGET 2025-2026**

2025-2026	%
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INCOME

TRAIL PERMITS

Seasonal Permit Sales (8000 @ \$250.00)	2,000,000.00	57.59%
Seasonal Permit Sales (500 @ \$330.00)	165,000.00	4.75%
Classic Permit Sales (2800 @ \$175.00)	490,000.00	14.11%
Classic Permit Sales (500 @ \$225.00)	112,500.00	3.24%
Antique Permit Sales (1200 @ \$125.00)	150,000.00	4.32%
Daily Permit Sales (600 @ \$70.00)	42,000.00	1.21%
Subtotal Trail Permits	2,959,500.00	85.22%

REGISTRATIONS

Trail Management Trust Fund- (15,000 @ \$25.00)	375,000.00	10.80%
Subtotal Registrations	375,000.00	10.80%

OTHER

Corporate Partnerships	75,000.00	2.16%
Annual Lottery	25,000.00	0.72%
Annual Dues	9,800.00	0.28%
Interest Income	15,000.00	0.43%
Insurance - D&O Liability	1,800.00	0.05%
Amortization	11,477.00	0.33%
Subtotal Other	\$138,077.00	3.98%

TOTAL REVENUES	\$3,472,577.00	100.00%
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EXPENSES

ADMINISTRATIVE

Staff Payroll	332,997.63	9.59%
Staff / Payroll Expenses	77,343.12	2.23%
Office Insurance & Supplies	11,500.00	0.33%
Office Capital Purchase	3,000.00	0.09%
Office Rent, Security	19,600.00	0.56%
Office Telephone / Cell / Internet / Website	14,000.00	0.40%
Office Postage / Courier	10,000.00	0.29%
Subtotal Administrative	468,440.75	13.49%

CLUB OPERATIONS

SEASON START UP

Trail Permits	30,000.00	0.86%
CGL Trail / Landowner Insurance	250,000.00	7.20%
Groomer Fleet Insurance	42,000.00	1.21%
Insurance - D&O Liability	1,800.00	0.05%
Gov., Rail, Industrial & Freehold Leases	23,000.00	0.66%
Subtotal Club Start Up	346,800.00	9.99%

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CLUB EXPENSES - NECESSARY

	2025-2026	%
Service New Brunswick	95,000.00	2.74%
GIS Tracking System	41,000.00	1.18%
GIS- Paper Maps and Online Maps	23,000.00	0.66%
Annual General Meeting	33,000.00	0.95%
Professional Accounting / Translation	30,000.00	0.86%
Professional / Legal	20,000.00	0.58%
Payouts - Membership & Grooming (Dec/ Feb/ Oct)	1,021,980.25	29.43%
Payouts - Grooming Only May	600,000.00	17.28%
Payouts - Registrations June	225,000.00	6.48%
Groomer / Infrastructure Fund	270,000.00	7.78%
Depreciation	37,856.00	1.09%
Subtotal Club-Necessary	2,396,836.25	69.02%

CLUB EXPENSES - DISCRETIONARY

Board of Directors Meetings	30,000.00	0.86%
Directors and President's Travel	6,000.00	0.17%
Board of Directors Committees	6,000.00	0.17%
Executive Director's Travel	9,000.00	0.26%
Trail Manager's Travel	5,000.00	0.14%
Government Meetings	10,000.00	0.29%
Annual Report	-	0.00%
Annual Lottery	15,000.00	0.43%
Corporate Partnerships	15,000.00	0.43%
Survey Meetings	4,000.00	0.12%
Autumn Zone Meetings/Sign Training	7,500.00	0.22%
Snowmobiles and Trailer - Travel	12,000.00	0.35%
Groomer Demo	-	0.00%
Trail Checks	14,000.00	0.40%
Trail Counters / Travel / Maintenance	6,000.00	0.17%
Presidents Ride	35,000.00	1.01%
Go Snowmobiling Rides / Federal / Provincial	7,500.00	0.22%
International Snowmobile Congress	15,000.00	0.43%
Reward Program	24,500.00	0.71%
Marketing & Communications	15,000.00	0.43%
Industry Association (CCSO - TIANB - NE Chapter)	7,000.00	0.20%
Trade Shows	15,000.00	0.43%
Signature Trails	2,000.00	0.06%
Subtotal Club Discretionary	\$260,500.00	7.50%

TOTAL EXPENSES	\$3,472,577.00	100.00%
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Net Surplus/(Deficit) for the Year	\$ -
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