

**Board of Director's Meeting Minutes
Summer Meeting / June 24 & 25 2023
Chateau Moncton, Moncton, N.B.**

1.	<p>Call to Order</p> <p>In attendance for this meeting: Brad Mann, SMNB President Dave Garland, SMNB Executive Director Mario Levasseur, Zone 1 Director Linda Mann, Zone 2 Director Valmond Hachey, Zone 3 Director Ronald Lanteigne, Shadow Zone 3 Director Greg Grant, Zone 4 Director, SMNB Treasurer Andre Yoston, Zone 5 Director Marc Hannan, Shadow Zone 5 Director Marcel Richard, Zone 6 Director Stacey Noddin, Zone 7 Director / SMNB Executive Secretary Paul Robichaud, Shadow SMNB Executive Secretary Steve George, Zone 8 Director / SMNB VP Kyle Good, SMNB Trail Manager</p> <ul style="list-style-type: none"> • Welcome newly elected Zone 3 Director; Valmond Hachey • Welcome newly elected Zone 5 Director; André Yoston • Welcome newly elected Zone 2 Director; Linda Mann • Welcome newly elected Zone 3 Director; Stacey Noddin • Use of Motion Pads at Meetings – Directors • Code of Conduct / Confidentiality – Directors of the Board <p><i>Brad called the meeting to order at 0820 hrs and welcomed the newly elected zone directors, discussed use of motion pads and had all attendees sign the Code of Conduct / Confidentiality.</i></p>	Brad
2.	<p>Additions to and approval of Meeting Agenda</p> <p><i>Brad discussed moving agenda items 7.3 Trail Committee Report to 4.10 and 8.4 Northern Odyssey to 4.11 so as Kyle could be dismissed after lunch. Marcel motioned <u>"I move to move agenda items 7.3 to 4.10 and 8.4 to 4.11"</u> Andre 2nd the motion and the board unanimously agreed. Motion carried.</i></p>	Board

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3.	<p>Approval of Board's last Meeting Minutes</p> <ul style="list-style-type: none"> • May 6th, 2023 (enclosed draft minutes) • May 7th, 2023 (enclosed draft minutes) • June 1, 2023 (enclosed draft minutes) <p><i>Board members reviewed attached minutes. Mario motioned <u>"I move to accept the May 6th, May 7th & June 1st enclosed minute"</u> Valmond 2nd the motion and the board unanimously agreed. Motion carried</i></p>	Stacey
4.	<p>Trail Manager's Report</p> <p><i>The Trail Manager discussed that the schedule for trail checks will be released in Nov. Looking to have on trail training with groomer operators at the same time. He is going to do a video of the snow passing through a drag as well as using the front blade of a groomer to share with the operators to assist them in improving their grooming. He also touched on DTI mapping reconciliation; in that he started put together the areas where DTI roads are being used. He knows there are over 600 segments where trails exist without authorization. He tried to reengage with DTI, sent multiple emails since August 2021, but has had minimal response. Action Item: Brad to reach out to DTI to see if he can get this file moving.</i></p> <p>4.1 Trail Counters</p> <p><i>The Trail Manager put together a statistics chart identifying the busiest hours of the day, days of the week along with monthly totals from the 15 trail counters positioned around the province. Although Saturdays are the busiest day, a trend could be seen that snowmobiling was increasing on Sundays, Wednesdays, Thursdays and Fridays. The busiest time of the day was between lunch and dinner. He emphasized that this info can be used for future infrastructure funding.</i></p> <p>4.2 Joint Use Mapping Reconciliation</p> <p><i>The Trail Manager identified that he has his mapping completed for the SMNB known areas of joint use.</i></p>	Kyle

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4.3 Joint Use Gap Analysis SMNB/Quad NB

The Trail Manager identified that SMNB has their known joint use gap analysis gather but that we are waiting on Quad NB to produce their so they can be compared for potential conflict areas.

4.4 Gap Analysis SMNB

From information gathered during club surveys, the Trail Manager has the gaps in SMNB trails identified. He also informed that the information from the trail counters could be used to prioritize closing these gaps. IE: If additional funding came through for infrastructure, it could be used for a bridge at one of the busiest and most problematic water crossing.

4.5 Groomer Funding List

New list will be updated in Nov 2023.

4.6 2024 Sign Training Schedule

The Trail Manager presented the proposed sign training schedule to reflect the following:

Oct 2, Zone 2, Quality Inn, Campbellton

Oct 3, Zone 3, Deux Rivieres, Tracadie

Oct 4, Zone 5, Travelodge, Miramachi

Oct 5, Zone 6, Château Moncton

Oct 10, Zone 8, Goshen Clubhouse

Oct 11, Zones 4 & 7, Château Fredericton

Oct 12, Zone 4, Amsterdam Inn, Florenceville Bristol

Oct 16, Zone 1, Quality Inn, Edmundston

4.7 2024 Crown Land Consultations / Proposed Schedule

The Trail Manager informed that Tanya with ERD is waiting for confirmation from licensee's on the proposed dates she put forward for the consultations.

4.8 2024 Trail Maps Update

Paper map will be sent for print the first week of August and arrive at outlets the first week of September.

Adding 4000 maps for the Toronto Snowmobile Show

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	<p>Map now has a QR code on it that will take the user directly to the online trail permit purchase page.</p> <p>4.9 Signature Trail Update (STIF Application / pre-season inspection)</p> <p>The Trail Manager shared that he completed applications requesting funding for sign structures, signage, on trail “you are here maps” and a groomer mounted brush cutter. He was approved for 90% funding for the brush cutter and 100% for everything else. He wants to submit for funding for brush cutters for the other Signature Trails. This is the first time infrastructure funding from government will be available for a signature trail.</p> <p>Brad and the Executive Director discussed the idea of investigating funding from GNB or the clubs trying to budget \$10k annually for hiring out mulching. He also shared that THC has approved the cost of materials and labour to redeck 3 bridges on Prancer Trail on the Christmas Mountain Signature Trail system.</p> <p>Steve motioned <u>“I move to accept the trail managers’ report as presented”</u> Greg 2nd the motion and the board unanimously agreed. Motion carried</p>	
	<p>4.10 Trail Committee</p> <p>Marcel info’ed that information was collected during the club surveys and that most clubs were in favour of having major water crossings identified on the interactive digital map.</p> <p>Brad asked if there would be any legal implications. Ronald brought up that clubs should not be endorsing that ice crossings are safe, due to liability reasons and that the disclaimer of “cross at own risk” should be emphasized.</p> <p>Action Item: Executive Director to enquire with Insurance and legal on water crossings on map.</p> <p>Marcel motioned <u>“I move a Recommendation to have the Water Crossings added to the interactive trail map, first for one year prior to adding to the Go Snowmobiling App”</u> Greg 2nd the motion and the board unanimously agreed. Motion carried</p> <p>Marcel also shared that modified exhaust need to be addressed because private landowner trails are being lost due to aggravated loud sound.</p> <p>Action Item: Brad to investigate modified exhaust ruling with CCSO. Executive Director will do this.</p>	<p>Marcel</p>

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Marcel expressed that we need a policy in place for rental sleds in that renters should be signing the same waiver as any permit holder. He said all that is required is a one page document to be sent out to rental companies to be included with their rental agreements.

Action Item: Rental sled companies to have "Waiver of Risk" signed by riders

Marcel motioned "I move that all rental companies need to have their clients sign the same waiver as a permit holder signs to purchase a permit. This puts riders in the know. SMNB to create a one page document to be sent out to the rental companies to be included with their rental agreements"

Greg 2nd the motion and the board unanimously agreed.

Motion carried.

Sign training was discussed and whether there should be a memo stating that groomer operators must attend. It was also discussed on having bi-annual full sign training course and on alternate years have full groomer operator training.

There were also discussions on a Groomer Operator Training Course offered by Fresh Air Educators. They are checking into any legal implications. If none, does the board want to bring a motion forward to the next meeting.

It was recommended that the Trail Manager continue his historical annual trail checks with a minimum of two extra sleds for club members to ride for the check along with a SMNB sled stocked with signage to correct any infractions. Any signs used would get invoiced back to the clubs unless they are able to replace them to the trail manager on that day.

All board members were in agreement with this.

With regards to accidents and to save SMNB money from insurance adjuster invoices, Trail Manager took the lead has established a best practice of gathering information, accident site visit and taking pictures. The most important part is for the clubs to report as soon as possible, with a filled out accident report, any accidents on their trail system. It was recommended that the Trail Manager would go to sites in the North and the Executive Director would go to sites in the South.

The trail committee recommended that the federation have a spare groomer to fill in for clubs that have a broken groomer. The Executive Director discussed maybe talk with Lamtrac to explore whether they might be interested in loaning a demo. Considering they are a NB manufacture, this might be an opportunity for them to get their groomers back to market, plus it gives other clubs a chance to try out a Lamtrac.

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	<p><i>Greg info'ed that Plannord rents groomers</i> Action Item: Executive Director to reach out to Lamtrac for Demo unit.</p> <p><i>Marcel motioned <u>"I move to accept the trail committee report as presented"</u> Mario 2nd the motion and the board unanimously agreed. Motion carried.</i></p>	
	<p>4.11 Northern Odyssey / Festival Proposed Feb 21-25, 2024</p> <p><i>The organizer of this event was looking for support from SMNB to assist and promote their event. After discussions with the organizers with regards to the name representing the North, the organizers changed their event name to White Gold Odyssey Festival.</i> <i>This was discussed by all board members that SMNB represents all of New Brunswick equally and partners in Club and Federation Events. The White Gold Odyssey Festival is a standalone event supporting a region.</i> <i>It was agreed that the Executive Director would contact her to share this information and to inform her that the Trail Manager could show them the interactive map and how to use it. This would allow them to keep ownership of their event and plan their own event routes. She would also be giving the contact info of the zones directors to contact, so they could provide her a list of clubs affected by their event.</i></p> <p><i>Steve motioned <u>"I move to accept the Trail Manager's Report as presented"</u> Greg 2nd the motion and the board unanimously agreed. Motion carried</i></p>	Brad
5.	<p>5.1 Presidents Report</p> <p><i>Brad discuss that he attended the CCSO meeting in Illinois with the Executive Director and the Trail Manager. He said the highlights were that government is starting to focus on infrastructure rather than groomers. He also share that Quebec brought up the point of filming and interviewing off season activities utilizing infrastructure built and paid for by the snowmobiling community. This documentation could be used when soliciting government for funding, to prove to government that snowmobile infrastructure IE bridges, are being used by others such as ATV's, bicycles, walkers, etc.</i> <i>They also touched on the Great Canadian Snowmobile Trail which will extend across Canada. The Trail Manager already has the NB trail marked out to provide.</i> <i>He share that he wanted to incorporate an end of meeting debrief where the director isn't present. It's not to hide anything from the director, but rather to allow directors to freely bring up points or concerns from the meeting.</i></p>	Brad Dave

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He touched on discussion with Minister Carr over the Anderson Bridge. He was advised that it would be over \$10 million to decommission it and that they were looking to possibly repurpose it for a trail bridge.

Brad noted that our new Executive Director is doing a great job. He also acknowledged Greg's continued involvement as Treasurer.

He ended that we all need to work together for the betterment of SMNB and that it should be run like a business. He was very thankful for the support he has been receiving from the board

Marcel motioned "I move to accept the President's report as presented"

Mario 2nd the motion and the board unanimously agreed.

Motion carried

5.2 Executive Directors Report

As per the enclosure, the Executive Director started out by thanking the directors for giving him the opportunity to be the Executive Director. He also shared that the staff has been very supportive with him in his new role.

He went on to share that SMNB is moving forward with an economic impact study but that we were committed to any company. He said that he and Brad talked with ACOA on potential funding for the study. They are still waiting for a reply.

He touched on his meeting that went very well with Public Safety on youth snowmobiles size, age limit and adhesive plates. Further investigation needs to be done by all parties.

The Executive Director gave more info and concerns on the future transition of the Anderson Bridge being turned over to the local community, SMNB and Quad NB. It was suggested by GNB that a non-profit be established to take some level of ownership for the structure. Dave emphasized this could get very complicated.

He touched on continued negotiations with Quad NB on joint use files and gap analysis for future shared infrastructure.

Had discussions with ERD of having lad leases renewed before the winter season. Any limitations that come with it won't hinder club events or fundraising, it will be mainly focused on other user groups wanting to hold events on our leased trail system.

He shared that the working relationship with THC is excellent and that they are fully engaged with working with SMNB.

Marcel motioned "I move to accept the Executive Director's Report as presented"

Greg 2nd the motion and the board unanimously agreed.

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	<i>Motion carried.</i>																															
6.	<p>Treasurer's Report</p> <ul style="list-style-type: none"> <p>• Account Receivables, current <i>Greg presented the accounts receivables and shared that the clubs listed were still holding their trail permits that needed to be returned. With regards to Adair's Wilderness Lodge, if payment isn't made by Jun 30th deadline, and then remove the \$2500 accommodation prize from the SMNB Lottery.</i></p> <p>• Restricted Cash Summaries, current <i>Greg reviewed the external and internal restricted funds. He said the external restricted grant funding should stay in place because it's used for cash flow when SMNB or the clubs are making large purchases, IE Groomers to be able to make payment while waiting for the approved grants to come in. Dave brought up the point that we should be depleting internal restricted funds because we should actually be budgeting each year rather than saving funds.</i></p> <p>• Permit Sales, 2023 (not reconciled) <i>Greg shared that permit sales budgeted for 2022-2023 were 17700 total permits sold but that the reconciled sales were 23245 permits sold. The daily permits tripled to 4811 compared to the 1500 that was budgeted. It was also identified that permit sales from Ontario, Quebec and Nova Scotia residence either doubled or close to double from the 2021-2022 out of province sales. There is caution from the board that the troubling past couple of seasons we have had with snow and temperature conditions that permit sales could drop off.</i></p> <p>• 2023-2024 Year End Projection (before Audited Statements) <i>Greg projected the year end as follows:</i></p> <table border="1" data-bbox="261 1461 1235 1896"> <thead> <tr> <th>Line Item</th> <th>Budgeted</th> <th>Actual</th> </tr> </thead> <tbody> <tr> <td><i>Trail Permits</i></td> <td><i>2,926,000.00</i></td> <td><i>3,484,084.73</i></td> </tr> <tr> <td><i>Registrations</i></td> <td><i>500,000.00</i></td> <td><i>523,186.11</i></td> </tr> <tr> <td>Total Revenues</td> <td>3,553,777.00</td> <td>4,232,690.82</td> </tr> <tr> <td>Expenses Administrative</td> <td>406,659.84</td> <td>323,528.97</td> </tr> <tr> <td>Club Operations</td> <td>267,060.00</td> <td>300,225.00</td> </tr> <tr> <td>Club Expenses Necessary</td> <td>2,650,557.16</td> <td>2,964,838.76</td> </tr> <tr> <td>Club Expenses Discretionary</td> <td>229,500.00</td> <td>210,296.00</td> </tr> <tr> <td>Total Expenses</td> <td>3,553,777.00</td> <td>3,798,888.73</td> </tr> <tr> <td>Unbudgeted Restricted Expenditures</td> <td></td> <td>81,349.92</td> </tr> </tbody> </table> 	Line Item	Budgeted	Actual	<i>Trail Permits</i>	<i>2,926,000.00</i>	<i>3,484,084.73</i>	<i>Registrations</i>	<i>500,000.00</i>	<i>523,186.11</i>	Total Revenues	3,553,777.00	4,232,690.82	Expenses Administrative	406,659.84	323,528.97	Club Operations	267,060.00	300,225.00	Club Expenses Necessary	2,650,557.16	2,964,838.76	Club Expenses Discretionary	229,500.00	210,296.00	Total Expenses	3,553,777.00	3,798,888.73	Unbudgeted Restricted Expenditures		81,349.92	Greg
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	<p>Net Surplus-----\$352,452.17</p> <p>6.1 Motions for Internally Restricted Funds before June 30th, 2023.</p> <p><u>Greg motioned "I move that we pay out the current year's financial surplus in an amount that will make the surplus nil for 2023. The surplus to be paid out based on the clubs current season (2022-2023) grooming hours to be included in the financial statements"</u> Linda 2nd the motion and the board unanimously agreed. Motion carried</p> <p><u>Greg motioned "I move to internally restrict \$24,500.00 Club Reward Program to be paid out at the Fall 2023 Zone Meetings"</u> Andre 2nd the motion and the board unanimously agreed. Motion carried</p> <p><u>Greg motioned "I move that we internally restrict funds for the October 2023 Payout, based on 2022-2023 trail permit sales revenue once calculations are complete. It is to be paid out to the clubs in October 2023"</u> Andre 2nd the motion and the board unanimously agreed. Motion carried.</p> <p><u>Greg Motioned "I move that we collapse the Signature Trails, Groomer Floating Fund and GM Replacement line items on the restricted cash summary and transfer those balances to the Future Capital Projects line item"</u> Mario 2nd the motion and the board unanimously agreed. Motion carried.</p>	
<p>7.</p>	<p>Permanent Committee Reports</p> <p><i>Brad appointed the following board members to the committee's below. He received acceptance from each appointee as he was appointing each of them.</i></p>	<p>Brad/ Board</p>
	<p>7.1 By Laws & Policy Committee</p> <p><i>Greg Grant and Stacey Noddin</i></p>	
	<p>7.2 Fundraising Committee</p> <p><i>Mario Levasseur</i></p>	
	<p>7.3 Trail Committee</p>	

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	<i>Marcel Richard and Valmond Hachey ****Report moved to 4.10****</i>	
7.4 Nominating Committee		
<i>Andre Yoston</i>		
7.5 Human Resources Committee		
<i>Steve George</i>		
7.6 Awards Committee		
<i>Linda Mann</i>		
	<i>Mario motioned <u>"I moved to accept the Committee Appointments as presented"</u> Valmond 2nd the motion and the board unanimously agreed. Motion carried.</i>	
8. Old (Current) Business		
8.1 Annual - 2022 Club Agreement Review; TRL-001		Board
<i>The board discussed the issue of clubs not fulfilling their responsibilities on sending in their returns to SMNB. The enclosure was reviewed for the clubs with infractions. It was agreed upon that Zone Directors need to contact their clubs to get this resolved before end June.</i>		
<i>Marcel motioned <u>"I move to accept the Club Agreement Review report as presented"</u> Valmond 2nd the motion and the board unanimously agreed. Motion carried.</i>		
8.2 Northern Group – Payout Formula – form Ad Hoc Committee		Brad
<i>It was identified that some club representatives have been contacting government with their concerns on funding and that the payout system needs to change. This brought up the issue of club conduct and that club presidents need to be reminded of DIR 3.2. It was also suggested that club presidents should be signing a "Code of Conduct" document. This is something that could be added when the club agreement is mailed out.</i>		

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	<p><i>Stacey recommended an organizational chart be created and promoted at zone meeting to show club presidents and members who their next point of contact is when they have concerns.</i></p> <p><i>With regards to the Payout Formula and after reviewing the new proposed budget, the cash short falls some clubs were experiencing this past winter should be resolved with the additional income from trail pass increases. It was agreed upon that there won't be any changes made to the payout formula and that payout changes can only be done at the AGM when procedures are met.</i></p>	
	<p>8.3 AGM Update Rodd VS Fredericton Inn</p> <p><i>This was briefly discussed and identified that the Rodd never did respond back with a 3 year offer.</i></p> <p><i>The board agreed to no change to the motion made during the conference call held Jun 1st, of going into contract with Fredericton Inn for a 3 year term to include a \$4k sponsorship per year, room rates to be locked in at \$129 per night and the banquet room charge of \$500 per year.</i></p>	<p>Brad</p>
	<p>8.4 Northern Odyssey / Festival Proposed Feb 21-25 ,2024</p> <p><i>****This line item was moved to 4.11****</i></p>	<p>Brad</p>
	<p>8.5 Joint Use Mapping Reconciliation</p> <p><i>The Executive Director shared that SMNB has identified where SMNB trails and Quad NB trails are joint use. They have reached out to Quad NB to get a copy of their identified share trails for comparison. Quad NB has been dodging it. He is concerned that it can be a liability for both organizations. He also shared that ORVE won't enforce any violations until SMNB & Quad NB have agreed on joint use trails. This could potentially affect all clubs as Quad NB expands their trail network that could encroach on our trails</i></p> <p><i>Valmond motioned <u>"I move to move forward on Joint use Mapping Reconciliation for SMNB and Quad NB trails"</u>.</i></p> <p><i>Marcel 2nd the motion and the board unanimously agreed.</i></p> <p><i>Motion carried.</i></p>	<p>Dave</p>
	<p>8.6 Groomer Funding ACOA</p>	<p>Greg</p>

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	<p><i>Greg reviewed the enclosure with the board and identified that SMNB with its partners ACOA and PNB have a total amount of \$630k for funding this year. Offers have been put out to clubs at the top of the groomer priority list. Some clubs declined as their not ready but other clubs have accepted.</i></p> <p><i>Stacey brought up the point with regards to smaller club only being offered 90k for a used groomer rather than the full 180k for a new one. He said there are some smaller clubs out there that work hard at fundraising for a new groomer, but almost feel penalized when only offered funding for a used groomer. He identified that if the smaller clubs had the funds saved for a new groomer, it would last them a long time compared to a used model that could need major repairs. Greg agreed that maybe this should be looked at in the future. It was also briefly discussed that with the current price of groomers that maybe the maximum grant of 180k should be revisited and increased.</i></p>	
9.	New Business	
	<p>9.1 Strategic Planning – Director Orientation</p> <p><i>The Executive Director gave a brief review of his New Director Orientation package. He shared how well the orientation went with the new directors on Friday afternoon. The new directors all agreed that it was very helpful and further prepared them for the board meeting.</i></p> <p><i>He also emphasized to all board members the role as a zone director that yes we are there to be the voice of the clubs in our zones but that we are also there to manage SMNB. Therefor we have to remember that we have to think in the best interest of all permit holders, all clubs, the Federation and Tourism for the Province of NB.</i></p>	Dave
	<p>9.2 Policy Changes – No Appeals</p> <p><i>There were discussions on the appeals process in the Policy Statements in that it makes it difficult for staff to apply the reward program for clubs that don't comply if the board is always going to approve appeals. Clubs are aware of deadlines and regulations through the NB Federation of Snowmobile Clubs Policy Statements as well as emailed reminders of deadlines for compliance.</i></p> <p><i>Marcel motioned <u>"I move to have all appeals removed from NB Federation of Snowmobile Clubs Policy Statements"</u></i></p> <p><i>Andre 2nd the motion and the board unanimously agreed.</i></p> <p><i>Motion carried.</i></p>	Board

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<p>9.3 Great Canadian Snowmobile Trail</p> <p><i>Brad discussed about lobbying government for funding for any infrastructure required in establishing the Great Canadian Snowmobile Trail. His reasoning for this is because all other provinces Federations were giving funding from the federal government. He said a financial plan needs to be put in place. The Trail Manager already has the trail identified and mapped out.</i></p>	<p>Brad</p>
<p>9.4 Commercial General Liability Policy</p> <p><i>The Executive Director discussed the renewal of the liability policy through Everest and that Dan Cain was unable to obtain alternate pricing. We need the insurance so we have to go with what is presented to us.</i></p>	<p>Dave</p>
<p>9.5 Corporate Partner Update</p> <p><i>Mario discussed that the corporate partners were going well. He shared that we had some cancellations, but new ones have come on board. They are trying to get the partners finalized by the end of June.</i></p>	<p>Mario</p>
<p>9.6 2023 Club Payout #4, June 30th, 2023; Update</p> <p><i>Greg discussed that the payout for Jun from the registrations and interest earned totaled 317,456.11 and that it was being distributed to the clubs based on their 5 year grooming average.</i></p>	<p>Greg</p>
<p>9.7 2024 Trail Permits; Update</p> <p><i>Greg shared with the board an example of the 2024 trail permit sticker. He said they were making them so that they are easier to peel.</i></p>	<p>Greg</p>
<p>9.8 Anderson (Miramichi) Bridge Update</p> <p><i>Dave and Brad said that other than the information in their reports, we are waiting on government for moving forward.</i></p>	<p>Dave/ Brad</p>
<p>9.9 2024 Tourism Weekend / Date for Approval Feb. 16-19</p> <p><i>The Executive Director discussed that now that we have a price affixed to the Tourism Weekend trail passes, they can be done online. They reached out to SNB for a quote to administer and it came back at \$4,400. Last year there were</i></p>	<p>Dave</p>

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	<p><i>1200 of these passes acquired, so if the same this year it will bring in \$125k. The board agreed that the \$4,400 was a small price to generate \$125k.</i></p> <p><i>Greg motioned <u>"I move to accept 9.9 Tourism Weekend as presented and the profits be paid out based on that years grooming hours. Payout will be called Tourism Weekend Payout"</u></i></p> <p><i>Marcel 2nd the motion and the board unanimously agreed. Motion carried.</i></p> <p style="text-align: center;">2024 International Snowmobile Safety Week January 13-21</p> <p style="text-align: center;">2024 Take a Friend Snowmobiling Week February 10-19</p>	
	<p>9.10 2024 President's Ride Feb. 9-11</p> <ul style="list-style-type: none"> - Finalize Board Meeting date <p><i>Brad discussed if a board meeting is required, to hold it on Sunday morning. The reason is because the directors would like the opportunity to have a Friday snowmobile ride which they missed out on this past Presidents Ride. The board agreed that if a board meeting is required, to hold it on Sunday morning.</i></p> <ul style="list-style-type: none"> - Attendance specs – Club President +1? <p><i>There was discussions on how this event is growing in numbers and that the venue and accommodations is maxed out. Some clubs were registering up to 8 guests. There will be further discussions at the next board meeting with regards to vacancy once all clubs have submitted their president plus 1.</i></p> <p><i>Marcel motioned <u>"I move that the President Ride attendance be a club president (or replacement) plus 1 other paying person"</u></i></p> <p><i>Andre 2nd the motion and the board unanimously agreed. Motion carried.</i></p>	Brad
	<p>9.11 2024 Zone Meetings - Proposed Schedule</p> <p><i>The Executive Director asked board members to review the scheduled 2024 Zone Meetings for any conflicts. No conflicts identified.</i></p>	Dave
	<p>9.12 Economic Impact Study RDC/ACOA/THC</p>	Brad/ Dave

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	<p><i>ACOA likes it so there is hope that ACOA will pay for it. Tourism did reach out and they would like to see the same study for both SMNB and Quad NB.</i></p> <p>Action Item: Brad to confirm with RDC for payment of Economic Impact Study.</p>	
	<p>9.13 Go Snowmobiling Rides</p> <p><i>There was a consideration to try and co-ordinate an Atlantic Provinces ride but other provinces didn't want to share their politicians. Instead, NS, PEI and NB have agreed to have a combined land-owner ride.</i></p> <p><i>It was also brought up that PEI has put a request forward to host the next International Snowmobile Congress Meeting.</i></p>	<p>Dave</p>
	<p>9.14 CCSO Update – Federal Strategy</p> <p><i>All members at the CCSO were discussing and sharing how each province or state receives any funding from their respective governments.</i></p> <p><i>It was also identified that the Federal Canadian Government thought we were receiving funding for trails, but they were informed that any federal trail funding was being used for walking, biking or hiking trails and that none of that funding was trickling down to SMNB or member clubs. Brad and Dave talked about meeting with Federal MPs in Ottawa in conjunction with the upcoming CCSO meeting in October.</i></p>	<p>Brad</p>
	<p>9.15 Legal Update</p> <p><i>The Executive Director shared that presently there are no active accident files. He also shared that our insurance provider Everest Canada is very happy with the procedure that the board has in place for investigating accidents.</i></p>	<p>Dave</p>
	<p>9.16 Public Safety Update</p> <p><i>Stacey gave an overview of the documents gathered that the Executive Director presented to Public Safety to have better regulations towards youth and snowmobiling.</i></p> <ul style="list-style-type: none"> • Youth CC's <p><i>The ask of public safety was to lower the age limit to operate on groomed trails and remove the cc restriction. Dave shared that public safety wanted to know if there was anything to identify the lower HP snowmobiles, IE a serial number identifier, which there is not.</i></p>	<p>Dave/ Stacey</p>

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	<p><i>ORVE is looking to the register in enforcement to see if they can move forward by allowing the enforcement officers to use their discretion. Public Safety shared that no fines were given out nor would they hand out fines for youth riding in direct supervision of a parent.</i></p> <ul style="list-style-type: none"> • Registration Plates <i>The request here was to shift from the metal plate on the snow flap to either an adhesive license plate or aesthetically pleasing vinyl / painted numbers affixed to the side of the hood/cowling or tunnel. Public Safety said they would entertain the adhesive plate, but it would have to come from them. They also emphasized that if the adhesive plate wears out, the owner would have to pay the plate fee to replace it. They weren't in favour of vinyl lettering because they want to ensure plate reflectivity. Presently they don't have a supplier to make adhesive plate, but they asked Dave to reach out to other provinces to see who they were using.</i> • Winter Statistics <i>From Statistics Canada, on average there are 73 deaths that occur every year. Most deaths are among the 20 to 64 year olds. Although still very sad, we used this to show that snowmobile deaths nationwide under the age of 20 are 7% or 5 snowmobilers compared to 85% for ages 20 to 64.</i> <p><i>Greg motioned <u>"I move to accept 9.16 Public Safety Update as presented"</u> Marcel 2nd the motion and the board unanimously agreed. Motion carried.</i></p>	
	<p>9.17 2024 Mailout Schedule</p> <p><i>The board reviewed the mailout schedule.</i></p> <p><i>Andre motioned <u>"I move to accept 9.17 Mailout Schedule"</u> Greg 2nd the motion and the board unanimously agreed. Motion carried.</i></p>	Board
	<p>9.18 Club 55 – Aberdeen Snowmobile Club – conduct at the AGM</p> <p><i>It was discussed about their representatives being unruly with staff at the AGM. The Executive Director and Trail Manager both tried to defuse the situation by inviting them to the office at a later date to discuss their concerns with the implementation of the Historic Highlands and how it's not going to cost them, but benefit them.</i></p>	Board

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	<p><i>All board members agreed that club presidents need to be informed to share the code of conduct with their club members.</i></p>	
	<p>9.19 Toronto Snowmobile Show</p> <p><i>The Executive Director shared that \$18k had been budgeted for this event. Presently the Trail Manager and Executive Director both are going to attend. The Trail Manager is going to drive out with some props and displays and the Executive Director plans to fly. He also shared that SMNB were given 2 booths free of charge. This most likely won't happen next year; therefor the budget might have to be larger. Initially Tourism NB was supposed to share the booths as a partner, but they have since come back saying they will not be attending.</i></p>	<p>Brad/ Dave</p>
	<p>9.20 Fur Trappers, #'s from 2022 & 2023</p> <p><i>The Executive Director informed that last year, instead of sending out a free trail permit to every trapper, that they would send a letter in which the trappers would need to fill out the request and send it back in before they got their free trail permit. This resulted in going from 125 free permits handed out in 2022 to only 77 in 2023. Quite a saving for the SMNB.</i></p>	<p>Dave</p>
	<p>9.21 Plan Board Meetings for the 2023-2024 Season</p> <ul style="list-style-type: none"> • Sept. 15 – 1-5 PM, SMNB Office Woodstock, New Directors only • Sept. 16 – Amsterdam Inn, Florenceville-Bristol • Nov. 4, 2023 at Atlantic Host, Bathurst • Feb. 9 OR 11, 2024 at Grey Rock Quality Inn. • March 16, 2024 at Florenceville, Historic Highlands • April 27, 2024 at AGM <p><i>Dates were reviewed by all board members Marcel motioned "<u>I move to accept 9.21 Planned Board Meeting for the 2023-2024 Season</u>" Greg 2nd the motion and the board unanimously agreed. Motion carried.</i></p>	<p>Board</p>
	<p>9.22 Signature Trail</p> <ul style="list-style-type: none"> • Mt. Carleton 	<p>Dave Greg Steve Board</p>

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	<p><i>It was shared that Mt. Carleton has a 3rd groomer and has 3 new drags. With the additions it is understood there will be more grooming. The Trail Manager will be working with the operators to improve their grooming skills. The moose damage PSS's will be repaired or replaced this year. For the bridge decking on Prancer Trail that government is completing the work, the Trail Manager will be attending as a representative for SMNB.</i></p> <ul style="list-style-type: none"> • Historic Highlands <i>Most clubs are happy with this signature trail. Some other clubs are concerned that it will cost them more or their trail will get beat up. It was expressed to them that the costs for infrastructure would be completed at no cost to them and that more traffic would bring more money for businesses. Tourism NB is looking to assist.</i> • Fundy Highlands <i>Completion of Crooked Creek bridge is making progress. They are looking at putting in a Bailey Bridge which will be ready for this coming season. Trail held up good considering the additional traffic.</i> • 2024-2025 <i>It was discussed what area next should be identified for a signature trail. The Baker Lake area was brought up but due to the amount of Quad NB trails, it probably wouldn't work because signature trails are for snowmobiles only from Dec 15th to Apr 15th. The board said consideration should be given to the Moose Valley region.</i> <p><i>Mario motioned <u>"I move to request Moose Valley Area to become the next Signature Trail"</u></i> <i>Marcel 2nd the motion and the board unanimously agreed.</i> <i>Motion carried.</i></p>	
	<p>9.23 Zero Tolerance – Alcohol</p> <p><i>Brad discussed that the board of directors should not be consuming alcohol while out on the trails. He emphasized that we need to promote the zero tolerance policy.</i></p>	<p>Brad</p>

Adjournment

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Marcel motioned "I move to adjourn the meeting"

Meeting adjourned at 1625 hrs