

June 16, 2021
MAILOUT TO ALL CLUBS

DESCRIPTION	REPLY	DEADLINE
2021 Annual General Meeting Minutes		
2021 – 2022 N.B.F.S.C. Budget		
2022 Trail Permit Prices		
NBFSC Board of Directors 2021-2022		

THANK YOU VOLUNTEERS

ENJOY YOUR SUMMER!!

The New Brunswick Federation of Snowmobile Clubs Inc.
MEMBER CLUBS ACCEPTED OPERATING BUDGET 2021-2022

<u>INCOME</u>	2021-2022	
TRAIL PERMITS		
Seasonal Permit Sales (9000 @ \$185.00)	\$1,665,000.00	57.62%
Seasonal Permit Sales (500 @ \$265.00)	\$132,500.00	4.59%
Classic Permit Sales (4000 @ \$105.00)	\$420,000.00	14.54%
Antique Permit Sales (1000 @ \$60.00)	\$60,000.00	2.08%
Daily Permit Sales (1500 @ \$40.00)	\$60,000.00	2.08%
Subtotal Trail Permits	\$2,337,500.00	80.90%
REGISTRATIONS		
Trail Management Trust Fund- (18,000 @ \$25.00)	\$450,000.00	15.57%
Subtotal Registrations	\$450,000.00	15.57%
OTHER		
Corporate Partnerships	\$40,000.00	1.38%
Annual Lottery	\$25,000.00	0.87%
Annual Dues	\$9,800.00	0.34%
Interest Income	\$10,000.00	0.35%
Insurance - D&O Liability	\$2,500.00	0.09%
Amortization	\$14,736.00	0.51%
Subtotal Other	\$102,036.00	3.53%
TOTAL REVENUES	\$2,889,536.00	100.00%
EXPENSES		
ADMINISTRATIVE		
Staff Payroll	\$319,018.06	11.04%
Staff Payroll Expenses	\$79,721.34	2.76%
Office Insurance & Supplies	\$14,000.00	0.48%
Office Capital Purchase	\$1,500.00	0.05%
Office Rent, Security & NBEP	\$14,000.00	0.48%
Office Telephone / Cell / Internet / Website	\$12,500.00	0.43%
Office Postage / Courier	\$10,000.00	0.35%
Subtotal Administrative	\$450,739.40	15.60%
CLUB OPERATIONS		
SEASON START UP		
Trail Permits	\$42,000.00	1.45%
CGL Trail / Landowner Insurance	\$136,000.00	4.71%
Groomer Fleet Insurance	\$26,000.00	0.90%
Insurance - D&O Liability	\$2,500.00	0.09%
Gov., Rail, Industrial & Freehold Leases	\$26,000.00	0.90%
Subtotal Club Start Up	\$232,500.00	8.05%
CLUB EXPENSES - NECESSARY		
Service New Brunswick	\$65,000.00	2.25%
GIS Tracking System	\$34,423.00	1.19%

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GIS- Paper Maps and Online Maps	\$23,000.00	0.80%
Annual General Meeting	\$18,500.00	0.64%
Professional / Legal / Translation	\$38,000.00	1.32%
Payouts - Membership & Grooming (Dec/ Feb/ Oct)	\$1,182,401.60	40.92%
Payouts - Grooming Only May	\$300,000.00	10.38%
Payouts - Registrations June	\$270,000.00	9.34%
Depreciation	\$38,472.00	1.33%
Subtotal Club-Necessary	<u>\$1,969,796.60</u>	68.17%

CLUB EXPENSES - DISCRETIONARY

Board of Directors Meetings	\$15,000.00	0.52%
Directors and President's Travel	\$8,000.00	0.28%
Board of Directors Committees	\$5,000.00	0.17%
General Manager's Travel	\$4,000.00	0.14%
Trail Manager's Travel	\$9,000.00	0.31%
Government Relations	\$4,000.00	0.14%
Annual Report	\$5,000.00	0.17%
Annual Lottery	\$19,000.00	0.66%
Corporate Partnerships	\$15,000.00	0.52%
Survey Meetings	\$4,000.00	0.14%
Spring & Autumn Zone Meetings	\$5,000.00	0.17%
Snowmobiles and Trailer - Travel	\$8,000.00	0.28%
Signage Training	\$6,000.00	0.21%
Groomer Operator Training	\$6,000.00	0.21%
Trail Checks	\$8,000.00	0.28%
Trail Counters / Travel / Maintenance	\$5,000.00	0.17%
Presidents Ride	\$13,000.00	0.45%
Go Snowmobiling Rides / Federal / Provincial	\$10,000.00	0.35%
International Snowmobile Congress	\$10,000.00	0.35%
Reward Program	\$24,500.00	0.85%
Youth Operator Training	\$5,000.00	0.17%
Trail Permit Online Implementation	\$10,000.00	0.35%
Education & Awareness Programs	\$10,000.00	0.35%
Industry Association (CCSO - TIANB - NE Chapter)	\$6,000.00	0.21%
40Th Anniversary Celebrations	\$10,000.00	0.35%
Board Governance	\$2,000.00	0.07%
Bridge Study vs Gap Analysis	\$10,000.00	0.35%
Subtotal Club Discretionary	<u>\$236,500.00</u>	8.18%

TOTAL EXPENSES	<u>\$2,889,536.00</u>	100.00%
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Net Surplus/(Deficit) for the Year	<u>\$ -</u>
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AGM 2021 Sequence of Events:

An email was sent out to all clubs on March 26, 2021 explaining that due to the COVID-19 pandemic, the AGM would not be held as a group function as per usual and asked the clubs to vote on the ability to hold the AGM by email vote.

Moved by Greg Grant, Zone 4 Director, Seconded by Stacey Noddin, Club # 67 :
The following motion was voted on by the NBFSC Snowmobile Clubs on March 26, 2021 and was passed with 146 YAY votes, representing 36 clubs:

Be it moved that the 2021 NBFSC Annual General Meeting be conducted electronically this year only, because of the worldwide Covid-19 Pandemic and that all voting of critical business items will be conducted electronically with all Member Clubs between May 3rd, 2021 ending by May 17th, 2021 so our companies business can proceed which will enable us to be normally prepared for the 2021-2022 season, which in most cases unofficially begins by Labor Day which is September 6th, 2021 this year.

Moved by: Ronald Lanteigne, Club # 9, Seconded by: Peter Thompson, Club # 78 :
The following motion was voted on by the NBFSC Snowmobile Clubs on May 3, 2021 and was passed with 127 YAY votes, representing 35 clubs:

“Be it moved that the Minutes from the 2020 NBFSC AGM (held by email March-April, 2020) be approved as distributed to clubs.”

Moved by: Denis Banville, Club # 33, Seconded by, Marc Hannan, Zone 5 Director
The following motion was voted on by the NBFSC Snowmobile Clubs on May 4, 2021 and was passed with 133 YAY votes and 7 NAY votes, representing 36 clubs:

“Be it moved that the 2022 NBFSC’s Pre-Season Classic Trail Permit cost \$105.00 per permit, plus HST, as a pre-season incentive selling price on or before December 15th 2021.”

“Be it moved that the 2022 NBFSC’s Classic Trail Permit cost \$155.00 per permit, plus HST, as the regular selling price after December 15th 2021.”

Moved by: Gerard Krawchuk, Club # 35, Secoder: Jeff Goodine, Club # 10
The following motion was voted on by the NBFSC Snowmobile Clubs on May 6, 2021
and was passed with 135 YAY votes, representing 34 clubs:

“Be it moved that the 2022 NBFSC’s **Pre-Season Trail Permit** cost \$185.00 per permit, plus HST, as a pre-season incentive selling price on or before December 15th 2021.”

“Be it moved that the 2022 NBFSC’s **Seasonal Trail Permit** cost \$265.00 per permit, plus HST, as the regular selling price after December 15th 2021.”

“Be it moved that the 2022 NBFSC’s **Antique Trail Permit** cost \$60.00 per permit, plus HST, as the regular selling price all season.”

“Be it moved that the 2022 NBFSC’s **Family (1st & 2nd) Trail Permit** cost \$265.00 per permit, plus HST, as the regular selling price after December 15th 2020 and cost \$185.00 per permit, plus HST, as a sales incentive selling price before December 15th 2021.”

“Be it moved that the 2022 NBFSC’s **Family (3rd, 4th etc...) Trail Permit** cost \$105.00 per permit, plus HST, as the regular selling price all season.”

“Be it moved that the 2022 NBFSC’s **Dealer Trail Permit** cost \$265.00 per permit, plus HST, as the regular selling price after December 15th 2021 and cost \$185.00 per permit, plus HST, as a sales incentive selling price before December 15th 2021.”

“Be it moved that the 2022 NBFSC’s **Late Season Trail Permit** cost \$185.00 per permit, plus HST, as a late-season incentive selling price after December 15th 2021, for those who have purchased a snowmobile at an authorized dealership – available through the NBFSC office only.”

“Be it moved that the 2022 NBFSC’s **Replacement Trail Permit** cost \$20.00 per permit, HST included, as the regular selling price for the complete season.”

“Be it moved that the 2022 NBFSC’s **One-Day Trail Permit** cost \$40.00 per permit, HST included, for the complete season.”

“Be it moved that the 2022 NBFSC’s **Two-Day Trail Permit** cost \$60.00 per permit, HST included, for the complete season.”

“Be it moved that the 2022 NBFSC’s **Three-Day Trail Permit** cost \$80.00 per permit, HST included, for the complete season”.

“Be it moved that the 2022 NBFSC’s **Four-Day Trail Permit** cost \$100.00 per permit, HST included, for the complete season.”

“Be it moved that the 2022 NBFSC’s **Five-Day Trail Permit** cost \$120.00 per permit, HST included, for the complete season.”

“Be it moved that the 2022 NBFSC’s **Six-Day Trail Permit** cost \$140.00 per permit, HST included, for the complete season.”

“Be it moved that the 2022 NBFSC’s **Seven -Day Trail Permit** cost \$160.00 per permit, HST included, for the complete season.”

“Be it moved that the 2022 NBFSC’s **200cc Snowmobile Trail Permit** cost \$105.00 per permit, plus HST, as the regular selling price all season.”

**Moved by: Steve George, Zone 8 Director, Seconded by: Dave Brewster, Club # 1 :
The following motion was voted on by the NBFSC Snowmobile Clubs on May 7, 2021
and was passed with 122 YAY votes and 14 NAY votes, representing 33 clubs:**

“Be it moved that Out of Province Season Permit holders who purchased permits in the 2021 season will receive a complimentary permit in 2022 – available through the NBFSC office only.”

**Moved by: Ronald Lanteigne, Zone 3 Director, Seconded by: Denis Banville, Club # 33 :
The following motion was voted on by the NBFSC Snowmobile Clubs on May 11, 2021
and was passed with 163 YAY votes, representing 41 clubs:**

“Be it moved that the proposed NBFSC 2021-2022 Operating Budget be approved as distributed to clubs.”

**Moved by: Ronald Lanteigne, Zone 3 Director, Seconded by: Jeff Goodine, Club 10 :
The following motion was voted on by the NBFSC Snowmobile Clubs on May 17, 2021
and was passed with 148 YAY votes and 4 NAY votes, representing 37 clubs:**

“Be it moved that John Clark CPA Professional Corp. be appointed NBFSC Auditor, for the 2021-2022 fiscal year. “

Moved by: Remi Belliveau, Club # 19, Seconded by: Jeff Goodine, Club 10

The following motion was voted on by the NBFSC Snowmobile Clubs on May 12, 2021 and was passed with 142 YAY votes and 6 NAY votes, representing 37 clubs:

“Be it moved that NBFSC By-Law Article 1 be changed to the following:

The name of the association will be “The New Brunswick Federation of Snowmobile Clubs, Inc.”, and/or “La Fédération des Clubs de Motoneige du Nouveau-Brunswick, Inc.”, hereinafter referred to as the “Federation”. The association will operate as “Snowmobile-Motoneige NB”.

The four Zones that needed to have Director elections this year were Zones 1, 3, 5 & 7. A call for nominations was first sent out to each zone on April 2, 2021, a second call for nominations was sent out on May 19, 2021 and a third call for nominations was sent out on May 20, 2021.

The new 2021-2022 Directors for each Zone are:

Zone 1 – Mario Levasseur

Zone 3 – Ronald Lanteigne

Zone 5 – Marc Hannan

Zone 7 – Jim Connors

On May 27, 2021, the NBFSC Board of Directors had a teleconference to vote in the Executive Officers. John Clark CPA was the scrutineer of the votes, which were all sent directly to him by email.

The new 2021-2022 Executive Officers of the NBFSC are:

President – Dave Garland

Vice President – Ronald Lanteigne

Treasurer – Greg Grant

Secretary – Steve George

2021 Awards

The **2021 Wallace Kenny Initiative Award** is awarded to Stacey Noddin of Club 67 – St. Croix Snowmobile Club.

The **2021 Howard Doucet Volunteer of the Year Award** recipient is Angela & Colin Grandy of Club 20 - SENBSA.

The **2021 Groomer Operator of the Year Award** recipient is Carter Hickey of Club 71 - Caribou Snow Drifters Snowmobile Club.

The **2021 Snowmobile Dealer of the Year Award** is awarded to Patterson's Sales & Service.

The **2021 Robert J. Walsh Club of the Year Award** is awarded to Club 45 - Bouctouche / Ste. Marie Snowmobile Club.

Our warmest congratulations to all awards recipients and appreciation for all that you do in support of organized snowmobiling in New Brunswick.

This concludes the business of the 2021 AGM. The 2022 AGM will be held on May 1, 2022 at the Rodd River Resort in Miramichi.

Submitted By:
Sandy Young
NBFSC Secretary



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The New Brunswick Federation
of Snowmobile Clubs

www.nbfsc.com

La Fédération des Clubs
de Motoneige du Nouveau-Brunswick

147, chemin Houlton Road | Unit/Unité B | Woodstock, NB E7M 1Y4

Tel: 506.325.2625 | Fax: 506.325.2627 | Email: info@nbfsc.com
June 8, 2021

To: NBFSC Member Clubs
Re: Trail Permit Prices for 2021-2022

At the Annual General Meeting, conducted electronically in May of 2021, club delegates voted on and adopted the following price structure for Trail Permits for the 2021-2022 season: (Pending approval of the Minister of Tourism)

Permit Type	Price on or before Dec. 15/21	Price after Dec. 15/21
Seasonal	\$185.00 before HST	\$265.00 before HST
Dealer	\$185.00 before HST	\$265.00 before HST
Late Season	N/A	\$185.00 before HST
Antique	\$60.00 before HST	\$60.00 before HST
Classic	\$105.00 before HST	\$155.00 before HST
Family 1 & 2	\$185.00 each before HST	\$265.00 each before HST
Family 3, 4, etc...	\$105.00 each before HST	\$105.00 each before HST
200 CC	\$105.00 each before HST	\$105.00 each before HST
Replacement	\$20.00 – HST included	\$20.00 – HST included
One-Day	\$40.00 – HST included	\$40.00 – HST included
Two-Day	\$60.00 – HST included	\$60.00 – HST included
Three-Day	\$80.00 – HST included	\$80.00 – HST included
Four-Day	\$100.00 – HST included	\$100.00 – HST included
Five-Day	\$120.00 – HST included	\$120.00 – HST included
Six-Day	\$140.00 – HST included	\$140.00 – HST included
Seven-Day	\$160.00 – HST included	\$160.00 – HST included

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N.B.F.S.C. DIRECTORS 2021-2022

<p>N.B.F.S.C. President – Dave Garland 2401 Rte. 132 Greater Lakeburn, NB E1H 1Z7 Tel 850-3415 Email : garlands@nb.aibn.com</p>	
<p>Director, Zone 1 Mario Levasseur 11 rue Denis St-Jacques, NB E7B 1E9 Tel / Fax : 740-7612 Email : mariolevasseur@greyrockmotosports.com</p>	<p>Director, Zone 2 Brad Mann 21 Baseline Rd. Glen Levit, NB, E3N 4X4 Tel 760-1960 Email : bradmann35@hotmail.com</p>
<p>Director, Zone 3 / Vice President Ronald Lanteigne 56 rue Mazerole Caraquet, NB E1W 1B6 Tel 724-0640 Email : ronlant@nb.sympatico.ca</p>	<p>Director, Zone 4 / N.B.F.S.C. Treasurer Greg Grant 259 Route 555 Bedell, NB E7M 4M7 Tel 328-7535 Email : greg.grant@rogers.com</p>

June, 2021

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N.B.F.S.C. DIRECTORS 2021-2022 cont.

<p>Director, Zone 5 Marc Hannan 1265 Johnson Ave. Bathurst, NB E2A 3T4 Tel 544-5445 Email: hanns@nbnet.nb.ca</p>		<p>Director, Zone 6 Paul J. Robichaud 151 Coates Mills South Rd Ste Marie de Kent, NB E4S 1P2 Tel 743-1999 Email : jprobichaud@me.com</p>
<p>Director, Zone 7 Jim Connors 20 Grenville Lane Saint John, NB E2M 7M7 Tel 721-1848 Email: james.connors@gnb.ca</p>		<p>Director, Zone 8 / N.B.F.S.C. Secretary Steven George 48 Aldridge Dr. Quispamsis, NB E2E 6G2 Tel 643-0476 Email: sgeorge106@gmail.com</p>

June, 2021

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